### **Summary of Proposals**

[The revisions made to CDI's proposal at the July 20th workshop are bolded, underlined and italicized]

Under statewide pooling, producers have an incentive to ship their milk to a local plant, which for most producers is a manufacturing plant instead of a more distant Class 1 plant. To encourage sufficient milk supplies for Class 1 plants, three methods currently exist: call provisions (1979), transportation credits (1981), and transportation allowances (1982). The current hearing only addresses the latter two.

### Transportation Allowances.

Transportation allowances partially compensate for the cost of hauling milk from a producer's ranch to qualified plants in designated receiving areas. They are funded from the producer pool.

Transportation allowances apply to some market milk moving from the dairy farm to processing plants. This occurs when the receiving plant is located in certain deficit areas and processes more than 50 percent of its production into Class 1, Class 2, and/or Class 3 products. All relevant economic factors are considered in setting allowances, including, but not limited to: (1) CDFA audited hauling costs; (2) distance considerations; (3) local alternative hauling costs; (4) encouragement of close-in milk to be shipped first; (5) local competition for milk; and (6) relative cost to the pool of milk moving under allowances and credits.

In addition, cooperative members receive transportation allowances on shipments to their cooperative plant, which is located in a deficit area, if that plant supplies 40 percent of its receipts for Class 1 usage.

<u>Table 1</u> summarizes the current allowances and the proposed changes by petitioner (Clover-Stornetta) and by those submitting alternative proposals (Institute, DFA, <u>CDI</u>, LOL, and Security).

#### Transportation credits

Transportation credits are reduction in the obligation handlers pay for Class 1 milk that partially compensates for the cost of hauling milk, and more recently condensed skim, assigned to Class 1 usage from plants in designated supply counties to plants in designated deficit counties. If the supply counties and deficit counties are in different marketing areas, the Class 1 area differentials are added to the transportation credit.

All relevant economic factors are considered in setting allowances, including, but not limited to: (1) CDFA audited hauling costs; (2) distance considerations;

- (3) encouragement of close-in milk to be shipped first; (4) competition for milk; and
- (5) relative cost to the pool of milk moving under allowances and credits.

Table 2 summarizes the current credits and the proposed changes by two of those submitting alternative proposals (LOL and CDI).

## Table 1 - SUMMARY OF <u>Proposed</u> CHANGES IN TRANSPORTATION ALLOWANCES: <u>Ranch-to-Plant</u>

[The revisions made to CDI's proposal at the July 20th workshop are bolded, underlined and italicized]

	CONSTRUCTIVE MILES	DOLLARS PER HUNDREDWEIGHT						
HEARING DATE ORDER DATE		Current Jun 2003 Aug 2003	Clover- Stornetta Petitioners	Alternative Proposal of Institute	Alternative Proposal of DFA	Alternative Proposal of CDI	Alternative Proposal of LOL	Alternative Proposal of Security
Bay Area Receiving Area 1/ 4/ 5/ From Sonoma and Marin Counties	0 TO 99	\$0.24		\$0.15		\$0.35		
	99 + TO 199 199 +	0.28 0.30		0.15 0.15		0.39		
From all other counties	0 TO 99 99 + TO 199 199 +	\$0.24 0.28 0.30		0.24 0.28 0.30		\$0.25 0.29 0.29		
North Bay Area Receiving Area 6/	0 +	0.00	April 1	0.20				
Solano Receiving Area	0 TO 44 44 + TO 99 99 +	0.15 0.20 0.25			0.18 0.28 0.38			
Sacramento Receiving Area	0 TO 59 59 +	0.09 0.12						
Shasta Receiving Area 2/	0 TO 29 29 + TO 49 49 +	0.13 0.16 0.19	15					
Southern California Receiving Area 3/ From Inyo, Los Angeles, Mono, Orange, Riverside, San Bernardino, and Ventura Counties	0 TO 89 89 + TO 139 139 +	0.09 0.43 0.58				0.10 0.48 0.62	0.09 0.12 0.12	0.09 0.48 0.75
From Santa Barbara, San Diego, Imperial, Kern, Kings, and Tulare Counties	0 TO 89 89 + TO 139 139 +	0.09 0.43 0.58				0.10 0.48 0.62	0.09 0.48 0.58	0.09 0.48 0.75
From all other counties	0 TO 89 89 + TO 139 139 +	0.09 0.43 0.58				0.10 0.48 0.62	0.00 0.00 0.00	0.09 0.48 0.75
San Diego Receiving Area From Inyo, Los Angeles, Mono, Orange, Riverside, San Bernardino, and Ventura Counties	0 TO 89 89 + TO 139 139 +	0.09 0.43 0.58		1		0.10 0.10 0.10	0.09 0.12 0.12	
From Santa Barbara, San Diego, Imperial, Kern, Kings, and Tulare Counties	0 TO 89 89 + TO 139 139 +	0.09 0.43 0.58				0.10 0.10 0.10	0.09 0.48 0.58	
From all other counties	0 TO 89 89 + TO 139 139 +	0.09 0.43 0.58				0.10 0.10 0.10	0.00 0.00 0.00	

<sup>1/</sup> Alameda, Contra Costa, San Francisco, San Mateo, Santa Clara, and Santa Cruz Counties.

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<sup>2/</sup> Transportation Allowances for the Shasta Receiving Area have not been used since mid 1996.

<sup>3/</sup> Los Angeles, Orange, Riverside, and Ventura Counties.

<sup>4/</sup> The Clover-Stornetta Proposal would add Marin and Sonoma Counties to the Bay Area Receiving Area. There would be no change in rates.

<sup>5/</sup> The CDI proposal would have the Bay Area Receiving Area composed only of Alemeda and Contra Costa Counties.

<sup>6/</sup> The Insistute proposal make Marin and Sonoma Counties the new "North Bay Receiving Area".

# Table 2 - SUMMARY OF <u>Proposed</u> CHANGES IN AREA DIFFERENTIALS AND TRANSPORTATION CREDITS: <u>Plant-to-Plant</u>

		HEARING DATE ORDER DATE		Current Jun 2003 Aug 2003	Alternative Proposal of LOL	Alternative Proposal of CDI
SUPPLY COUNTIES	MILK TYPE	DEFICIT COUNTIES				
Los Angeles	Bulk Milk and	Riverside, San Diego	Differential	0.00		0.00
	Condensed Skim	and Ventura	Credit	0.34		0.48
			Total	\$0.34		\$0.48
		Orange 3/	Differential	0.00	inger 15.	0.00
			Credit	0.34	Paralle S	0.38
			Total	\$0.34		\$0.38
Tulare	Bulk Milk	Los Angeles, Orange,	Differential	0.27	0.27	
		and Ventura	Credit	0.60	0.75	
			Total	\$0.87	\$1.02	
		Riverside,	Differential	0.27	0.27	
		and San Diego 1/	Credit	0.68	0.84	
			Total	\$0.95	\$1.11	
	Condensed Skim	Los Angeles, Orange,	Differential	0.19	0.19	
		and Ventura	Credit	0.60	0.81	
			Total	\$0.79	\$1.00	
		Riverside,	Differential	0.19	0.19	
		and San Diego 1/	Credit	0.68	0.90	
			Total	\$0.87	\$1.09	
Kings and	Bulk Milk and	Los Angeles, Orange,	Differential	0.27	0.27	
Fresno <sup>2/</sup>	Condensed Skim	and Ventura	Credit	0.63	0.78	
			Total	\$0.90	\$1.05	
		Riverside,	Differential	0.27	0.27	
		and San Diego	Credit	0.71	0.87	
			Total	\$0.98	\$1.14	F
Sonoma	Bulk Milk and	Alameda, San Francisco	Differential	0.00	1038	
	Condensed Skim	and Santa Clara	Credit	0.27		
		All the second	Total	\$0.27		
Merced and	Bulk Milk and	Alameda, San Francisco	Differential	0.00		
Stanislaus (part)	Condensed Skim	and Santa Clara	Credit	0.38		
		200	Total	\$0.38		THE PROPERTY OF THE PARTY OF TH

<sup>&</sup>lt;sup>1/</sup> The LOL proposal would elimiante San Diego as a deficit county.

<sup>&</sup>lt;sup>21</sup> The LOL proposal would elimiante Fresno as a supply county.

<sup>3/</sup> The CDI propsal would add Los Angeles as a Deficit county.